



**ARGUS**

Manufacturing Intelligent Solutions

# CORPORATE

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# Profile

**2025 EDITION**

# COMPANY

## Overview

Founded in Edmonton, Alberta, in 1958, Argus is a proudly Canadian, API-certified manufacturer with a legacy of precision, innovation, and engineering excellence. What began as a local machining shop has evolved into a global leader in pipeline pigging technology, threading solutions, custom machining, and energy component manufacturing.

In 2022, Argus transitioned to a 100% employee-owned company, reinforcing our culture of accountability, collaboration, and long-term commitment to our clients' success. Every product we make reflects the Argus brand personality—invested, trusted, reliable, innovative, and responsive.

With over 65 years of experience, Argus continues to serve clients across Canada, the United States, Asia, Europe, the Middle East, South America, and Australia, offering the comprehensive capabilities, mitigated risk, and partner-level support needed to keep infrastructure operating safely, cleanly, and efficiently.



# The **Argus** Philosophy

At Argus, our philosophy defines how we work and what we stand for. It guides our decisions, shapes our partnerships, and drives a culture rooted in purposeful action. We are fully invested in solving our customers' toughest challenges through collaboration, innovation, precision, and results that endure.

These beliefs are at the heart of our brand promise:

**Manufacturing Intelligent Solutions**

BUILT with Care. SHAPED by Collaboration. DRIVEN by Long-Term Value.

# Mission

*"Argus creates solutions for current and emerging markets that provide an enhanced standard of living. We embrace diversity and commit to global stewardship through the development of innovative products and services."*

Our mission is to engineer purposeful, high-performance solutions that improve lives and support responsible global progress. Through innovation, inclusivity, and stewardship, we help our partners meet evolving demands while shaping a more sustainable future.



# Vision



*"To be a world-class employee-owned enterprise and innovative manufacturing partner of choice."*

Our vision is to lead as a trusted, forward-thinking manufacturer—driven by innovation, defined by quality, and powered by people. As an employee-owned company, we aim to be the preferred partner across global markets and industries.

# Values

Our values reflect a culture where people come first, teamwork drives success, accountability builds trust, and continuous improvement is a shared commitment. These principles are more than words—they define every interaction with Argus.



**YOU  
MATTER**

Your safety, wellness, story, family, diversity, and community matter.



**ONE  
TEAM**

We achieve more together through respect, inclusion, and open communication.



**OWN  
IT**

We do what we say, do it right, and earn trust through accountability.



**PASSION FOR  
EXCELLENCE**

We improve continuously, innovate boldly, and never settle.

**YOU MATTER** because you are part of **ONE TEAM**.

We **OWN IT** because we share a **PASSION FOR EXCELLENCE**.

# The Argus Brand

Argus is more than a manufacturer—we're a committed partner known for delivering quality solutions that perform where it matters most. Our brand reflects the strength of our people, the precision of our products, and the value we create for our clients.

As a company deeply invested in quality, innovation, and service, our identity is shaped by every interaction and every solution we deliver. From our pipeline pigging technology to complex manufacturing and threading programs, we are defined by what we make and how we make it.

## Invested

We are a 100% employee-owned company, and our people bring personal commitment to every project.

## Trusted

We've built a reputation on long-term relationships and consistent, honest delivery.

## Innovative

We engineer smarter, more effective solutions that solve real-world problems.

## Reliable

We manufacture products that work, last, and deliver field-proven results.

## Responsive

We're agile, communicative, and fast to act on what our customers need.



# ARGUS

Manufacturing Intelligent Solutions



### HEXAGON

Strong and sturdy represents Argus' robust foundation



### MACHINING

Efficiency and teamwork



### QUALITY

Focused on the A for Argus, but also for referring to an A grade



### INVESTED PARTNER

Pieces come together to form a better whole



### PRECISION

Sharp precise angles



### POSITIVE MOVEMENT

The arrow signifies diversification and moving us into a new place

# CORE

## Competencies

Argus delivers field-proven performance through vertically integrated operations, advanced manufacturing systems, and a deeply rooted culture of quality and innovation. Our ability to take projects from concept to completion—while meeting the most exacting standards—sets us apart in the energy, infrastructure, and industrial sectors.

### INTEGRATED CAPABILITIES

#### True End-to-End Execution

Design, machining, inspection, assembly, testing, and support—all in-house.

#### Rapid Response & Scalable Production

Providing superior service and evolving project requirements.

#### Engineering & Manufacturing

Solutions tailored to client specifications and compliance mandates.

#### Field Experience & Application Knowledge

Ensures products are not only built to spec—but built to perform.



# MANUFACTURING INFRASTRUCTURE

## 100,000+ Square Feet

Integrated machining, threading, assembly, and testing across dedicated facilities in Edmonton and Nisku.

## 14 Acres

Industrial yard capacity for heavy-duty materials handling, logistics, and inventory control.

## 80+ Machining Units

A diverse fleet including lathes, mills, EDMs, and advanced 4- and 5-axis CNC capabilities.

## 100% Employee-Owned

Driving a culture of accountability, agility, and long-term relationship building.

## 200+ Full Time Employees

A dedicated team diligently working to support worldwide operations.

# COMPLIANCE & QUALITY SYSTEMS

## API-Certified

Spec Q1, 5CT, 6A, 6D, and 7-2.

## ISO 9001:2015

Certified quality management system.

## Certificate of Recognition (COR)

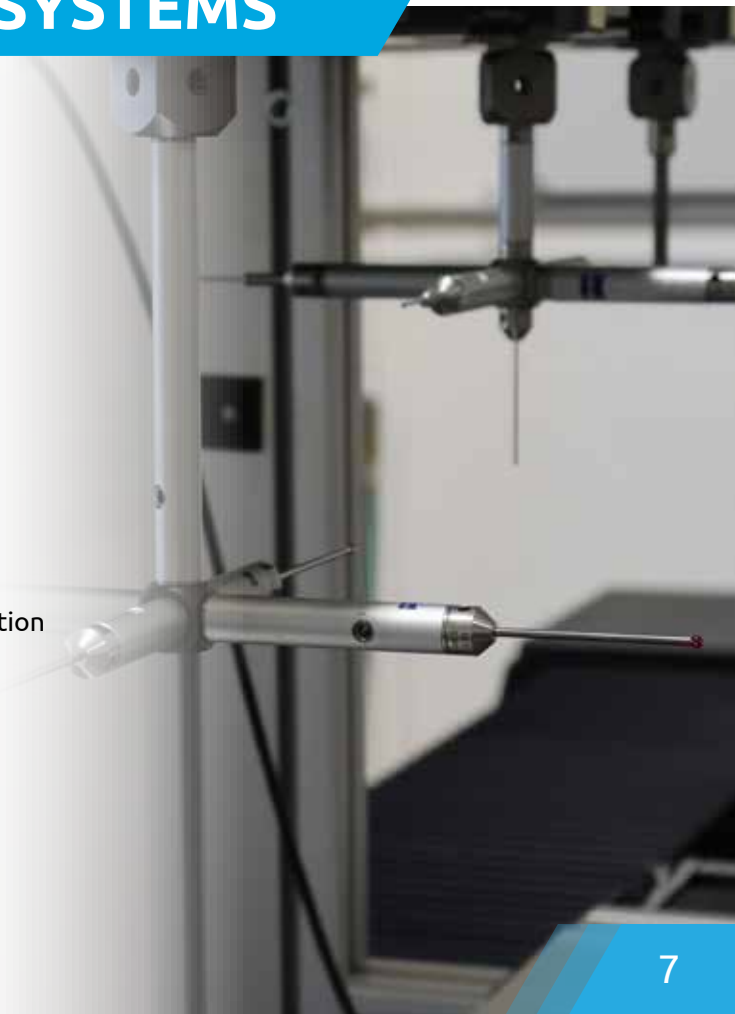
Recognized health and safety standards.

## Coordinate Measurement Machines (CMM)

Enables higher accuracy and improving efficiency in todays production demands.

## Comprehensive Quality Assurance Processes

- Dimensional inspections
- Non-destructive testing (NDT)
- Pressure testing
- Serialization and documentation for full traceability



# BUSINESS

## Units

### ENERGY PRODUCTS

Engineered for performance, durability, and compliance, Argus energy components support flow control, pressure management, safety, and completions across the energy value chain.

#### Pressure, Cementing, & Valves

##### Pressure Switches

Providing effective on/off pump control for dependable well site protection.



##### Isolation Valves

Designed to provide safe and economical isolation for flow lines.



##### Cement Heads, Swages, & Accessories

Designed for reliability in well cementing operations.



##### Inline Check Valves & Ball Valves

Supporting backflow prevention in high-pressure systems.



# PIPELINE PIGGING SOLUTIONS

In 1994, Argus became one of the first companies to design and manufacture pig valves, establishing a new industry benchmark for pigging. Today, our Pig Valve and Multi-Pig Launcher are trusted worldwide to make “unpiggable” pipelines piggable, offering a compact, low-emission alternative to traditional barrel traps.

## Pig Valves, Multi-Launchers, Pigs, & Support

### Pig Valves

Compact, low-emission valves for safe and efficient launching and receiving.



### Automatic Pig Valves (Multi-Pig Launcher)

Enables remote and frequent pigging with minimal operator intervention.



### Pipeline Support Equipment

Custom launcher and receiver packages, accessories, and application consultation.



### Pipeline Pigs

Full range of urethane cup and disc pigs, along with specialty options such as mag pigs, filming pigs, and low-flow pigs.



EXPLORE  
PRODUCTS ONLINE

# BUSINESS

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## Units

### THREADING SERVICES

A recognized leader in threading, Argus provides API and premium threading services to help meet the needs of the energy industry in North America and around the world. We are the largest premium threading licensee in Canada, authorized by fourteen different organizations to provide threading services on pipe and accessories. Whether on small diameter accessories or pipe up to 20 inches in diameter, we can assist with your threaded connection needs.

#### Threading Capabilities

##### API Threading

Including 5CT, 6A, and 7-2.

##### Premium & Proprietary Threads

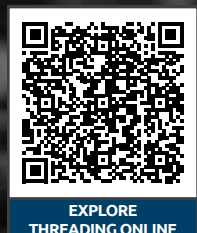
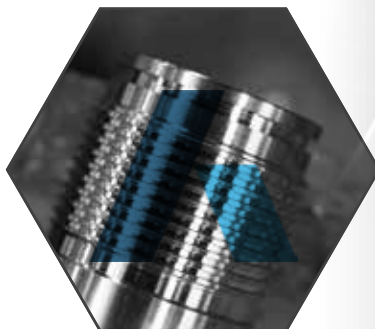
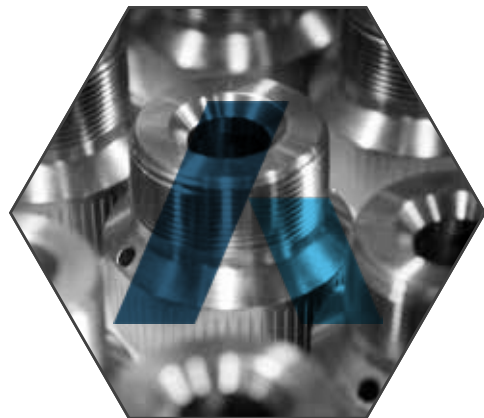
Argus holds more than 100 threading licenses, making us Canada's largest license holder.

##### Inspection, Repair, & Torque Services

Coupling installation up to 16" OD with computerized monitoring.

##### End Finishing & Accessories

For OCTG, drill stem, and custom assemblies.



# CUSTOM MANUFACTURING

We proudly manufacture components for some of the world's largest oilfield service and energy companies, delivering field-proven quality that withstands the extreme demands placed on tooling today. Tight tolerances, complex specifications or general machining, we can help you confidently meet the needs of your project.

## Manufacturing Capabilities

### Multi-Axis CNC & Manual Lathes

Handling up to 40" diameter and 160" length.

### Vertical & Horizontal CNC

Machining centers with advanced 4<sup>th</sup> and 5<sup>th</sup> axis integration.

### Electrical Discharge Machining (EDM)

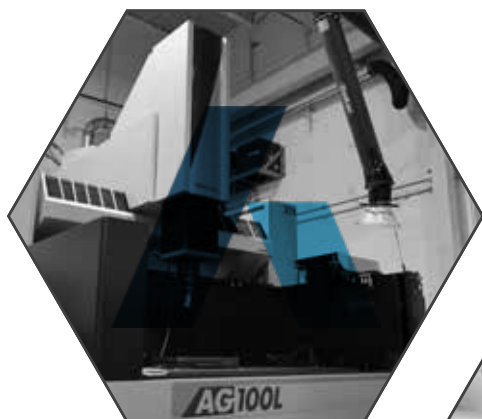
Wire, ram, and small hole for complex geometries and tight tolerances.

### Deep Hole Drilling

Machines with a maximum capacity to 210 mm (8.25") diameter x 5.5 m (18 feet) deep.

### Welding

MIG, TIG, stick welding and B pressure certified welders on staff.



EXPLORE  
MANUFACTURING ONLINE



# ENGINEERING

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## & Innovation

**Innovation is deeply embedded in the Argus identity. As a company built on solving complex industry challenges, we bring together engineering expertise, customer insight, and field experience to develop solutions that perform under pressure—literally and figuratively.**

**Our approach to innovation is both structured and responsive. Whether pioneering new technologies or refining proven designs, we focus on creating practical, high-value solutions that improve performance, enhance safety, and reduce operational risk.**

# IN-HOUSE ENGINEERING

Our engineering team plays a critical role in driving performance, reliability, and innovation across every product we build. With specialized expertise and seamless collaboration across departments, we deliver solutions built to meet real-world demands—managing the complete product lifecycle in-house, from concept and prototyping to testing, validation, and field-ready execution.

## Engineering Capabilities

### Application-Specific Solutions

Designing and delivering tailored solutions—from pigging valves to downhole components—through engineered products, custom manufacturing, and premium threading to meet unique operational and industry-specific requirements.

### Design Engineering

Transforming functional requirements into performance-driven designs that align with operational and field conditions.

### Design for Manufacturability

Ensuring every solution is optimized for efficient, consistent production through close collaboration between engineering and manufacturing.

### Field & Operational Support

Offering continued support to help customers integrate, operate, and maintain their Argus solutions with confidence.



# RESEARCH & DEVELOPMENT

### In-House R&D Lab

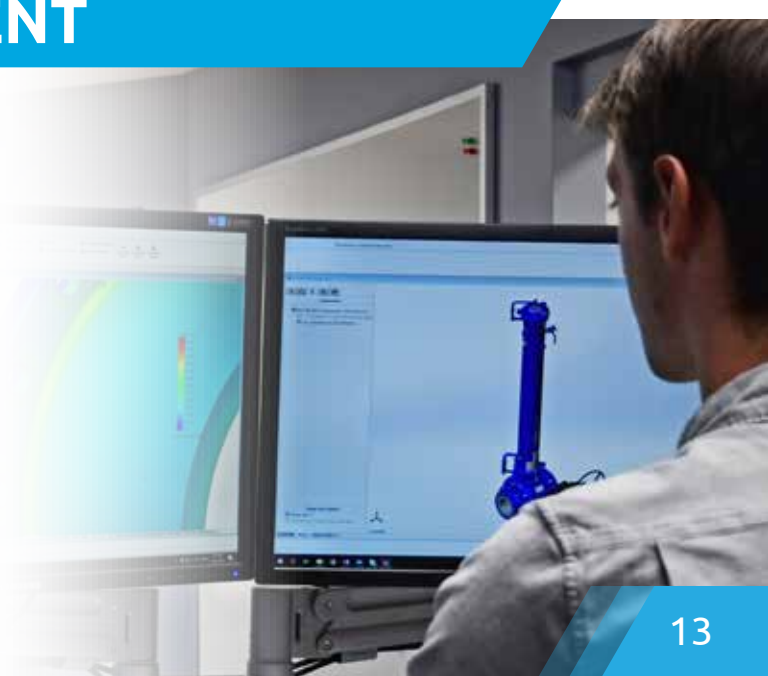
For continuous testing, refinement, and material validation.

### THINKtank & DevCorp

Dedicated innovation programs that foster employee-led new developments and improvements.

### Continuous Improvement

Embedded LEAN practices keep Argus agile, helping us adapt to market demands and exceed expectations.



# INDUSTRIES

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## & Markets

Argus delivers engineered solutions and high-performance components to critical industries where safety, reliability, and regulatory compliance are essential. From advanced pigging systems and flow control products to premium threading and precision machining, our solutions support infrastructure integrity and operational efficiency across diverse applications.

## INDUSTRIES WE SERVE

### Integrated Petroleum Operations

Providing pigging systems, isolation valves, pressure switches, cementing products, and premium threaded components that meet the stringent demands of energy production, processing, and transportation.

### Pipeline Infrastructure & Transportation

Supporting pipeline operators and EPCs with flow assurance solutions, launch and receiver systems, valve integration, and field-adaptable pigging technologies.

### Mining & Industrial Slurry Systems

Offering pigging products and pressure-rated components engineered to handle abrasive media, tailings, and slurry pipelines in remote or high-wear environments.

### OEMs & Energy Service Providers

Supplying custom-machined, build-to-print parts and specialized assemblies, including downhole components, for global OEMs and field service companies operating in high-spec environments.



# GEOGRAPHIC PRESENCE

Argus operates globally with local and regional support. Our integrated capabilities and field-experienced teams ensure we meet the specific needs of clients in:



# CUSTOMER SEGMENTS

## Upstream Operators

Oil & gas producers requiring engineered pigging systems, pressure components, and high-strength threaded or machined parts.

## Midstream Companies & EPCs

Pipeline transport firms and engineering contractors seeking integrated launch/receive systems, valves, and pigging programs.

## OEMs & Tool Manufacturers

Sourcing complex machined parts, premium threading, and high-performance subcomponents.

## Energy & Industrial Service Companies

Partnering with contractors and solution providers on application-specific designs and dependable supply for remote and high-demand environments.



# CORPORATE

## Responsibility

We believe in creating lasting value through responsible innovation, community engagement, and ethical business practices. Our corporate responsibility ensures we stay true to our mission to provide solutions that enhance global standards of living.

### SUSTAINABILITY








<b>Product Innovation</b>	We prioritize solutions that lower environmental impact and strengthen safety outcomes.
<b>Sustainable Operations</b>	We invest in energy-efficient manufacturing practices to reduce our environmental footprint.
<b>Proactive Maintenance</b>	Our proactive integrity management extends infrastructure lifespan, reducing environmental risk.

### GOVERNANCE

<b>Employee Ownership</b>	Our ownership model fosters a culture of transparency, accountability, and inclusive decision-making.
<b>Quality Assurance</b>	We follow strict quality standards and hold certifications that ensure product integrity and operational compliance.
<b>Ethics &amp; Supply Chain</b>	We build lasting partnerships rooted in trust, responsibility, and shared success, upholding the highest ethical standards.
<b>Employee Development</b>	Our culture fosters learning, safety, and leadership growth, helping team members grow with the company.

### SOCIAL RESPONSIBILITY

We are committed to supporting charitable foundations and local initiatives that align with our values. From funding cancer research and children’s health programs to investing in education and future innovators, we are proud to contribute to organizations making a meaningful impact.

	Cure Cancer Foundation
	Toast of the Town
	Stollery Children’s Hospital Foundation
	Kids with Cancer
	Make-A-Wish
	Kranenburg & Hallett Scholarships (NAIT)
	UAlberta FSAE Race Team



# Our History



Founders Albert Kranenburg (left) and Tommy Hallett (right).

Founded in 1958 in Edmonton, Alberta, Canada, Argus began as a small machine and pipe shop serving the local energy sector. Today, it is a global supplier of engineered pigging solutions, premium threading, and precision manufacturing.

**1958**

Founded in Edmonton, Alberta, Canada, focusing on machining and pipework for local industry.

**1963**

Moves into a permanent manufacturing site to accommodate rapid growth.

**1980s**

Expansion into premium threading and support of high-profile projects like the Beaufort Sea development.

**1990s**

Launch of Argus' product line and the original Pig Valve, reshaping pigging with a compact, low-emission solution.

**2000s**

Strategic investment in the Nisku facility, enabling expanded production and customer responsiveness.

**2010**

Argus enters a new era of leadership with a focus on succession planning and modernization.

**2019**

Acquisition of Precimax, enhancing Argus' custom machining capabilities and broadening its service offering.

**2020s**

Launch of the THINKtank initiative and Employee Share Ownership Plan (ESOP), reflecting a long-term vision for employee-driven growth.

**2022**

Argus becomes 100% employee-owned, reinforcing a culture of accountability, ownership, and shared success.

**2023**

Celebrates 65 years of operation, marking a legacy of excellence in engineering, innovation, and customer partnership.

# EXECUTIVE

## Leadership



**Dwayne Sample**  
*President & Chief Executive Officer*



**Jason Weiss, P.Eng., MBA**  
*Vice President of Innovation & Technology*



**Benjamin Seiler**  
*Vice President of Sales, Marketing and Business Development*



**Kyle MacDonald, CPA, CA**  
*Chief Financial Officer*

## BOARD OF DIRECTORS

**Brad Torry**

**Chris Lumb**

**Dwayne Sample**

**Jason Weiss**

**Marlon Leggott**

**Stephen Kent**

# CONTACT

Us

## CONTACT INFORMATION

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Email: [info@argusinnovates.com](mailto:info@argusinnovates.com)

Website: [argusinnovates.com](http://argusinnovates.com)

## Hours of Operation (MST)

Shipping: 7:15 AM - 4:00 PM

Office: 8:00 AM - 4:00 PM

## MANUFACTURING DIVISIONS

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Edmonton, Alberta

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### Nisku

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Nisku, Alberta

T9E 8H7



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